

AGREEMENT FOR SUPPLY OF TRUST'S PUBLICATIONS TO AN AGENT

This agreement is made on this the _____ day of ____ BETWEEN National Book Trust, India, a society registered under the Societies Registration Act and having its registered office at 5, Institutional Area, Vasant Kunj, Phase-II, New Delhi-110070 (India) acting through its Chairman/Director/Manager(Sales & Marketing) (hereinafter referred to as the First Party) AND _____ having its registered office at _____ and acting through its _____ (hereinafter referred to as the Second Party). The expression First Party and the Second Party shall include their successors and assigns.

WHEREAS the First Party is an autonomous body under the Department of Education, Ministry of Human Resource Development, Government of India and is engaged in the work of publications, sale and promotion of books.

AND WHEREAS the Second Party _____ is engaged in the sale of books and desired to sell and distribute the books published by the First Party.

NOW THIS AGREEMENT WITNESSETH AS UNDER:

1. The Agent shall deposit with the NBT a sum of Rs.1,000/- (Rupees one thousand) which would remain with the NBT as security as long as this agreement remains in force.
2. The Agent shall get discount on the printed price of the NBT publications, on the gross business transacted during a contractual year, as under:

i)	Less than Rs.1.00,000	:	35%
ii)	Over Rs.1,00,000	:	40%
iii)	On Hard-bound copies	:	40%

(irrespective of volume of business)
3. In consideration of the Agent undertaking to purchase NBT publications worth Rs _____ gross within each contractual year, the agent shall be allowed _____ discount on the printed price of the books, on purchase made during the corresponding contractual years.
4. In case the Agent fails to purchase books worth Rs _____ gross in a contractual year, he will be entitled to retain the discount as per the schedule in Clause 2 above and the excess discount allowed shall be recovered from them.
5. The Agent shall sell the NBT publications at their published price. The agent shall, however, be allowed to give reasonable discount on sales to libraries educational institutions, government department, etc.
6. F.O.R. facility to a single destination shall be allowed by the NBT on orders net value of which exceeds Rs 1000/-. In case of books supplied by post packets 50 per cent of the postage will be charged from the agent.
7. The responsibility of the NBT shall cease on delivery of the consignment to the carrier. In case the agent fails to take delivery of the consignment from the carrier in time, or delays release of the documents through bankers, the cost of dispatch, demurrage, etc. shall be recovered from the Agent.
8. All supplies shall be made to the agent on outright sale basis, against cash payment on delivery or payment .through bankers on presentation of

consignment/documents. However, credit facility up to a period of 30 days may be allowed against a guarantee of any scheduled bank covering the net value of the books ordered.

The Agent shall make payment, in chronological order, Bill to Bill vis a vis no Part Payment of any due bill shall be accepted by the Trust.

9. This agreement shall remain in force till such time it is terminated by either side by giving one month's notice.
10. Any dispute or claim arising out of this agreement shall be subject to the exclusive jurisdiction of the Delhi Courts.
11. THE AFORESAID TERMS ARE ACCEPTABLE TO US AND WE HEREBY UNDERTAKE TO ABIDE BY THEM.

Date	Signature _____
	Name: _____
	Designation: _____
	Name & Address : _____
	Of the Company _____
	Phone No.(landline) _____
	Mobile No. _____
	Fax No. _____
	Email _____
	Address _____

Permanent Home Address
of the Head/Owner of the
Organization

Tel.(Res.)

Security Amount given by way of
Name & Address of the Bankers

Nearest Railway Station

Note: This agreement should be neatly typed on a non- judicial stamp paper worth Rs. 50/- and be forwarded duly signed under rubber stamp on each page together with the Demand Draft of Rs. 1000/- in favour of National Book Trust, India.